

# Unifying Your Data with Boomi and AWS

### Agenda

- Driving Forces and Organizational Challenges
- A Modern Cloud Analytics Platform with AWS
- The Les Schwab Story
- The Unified Boomi Platform and AWS
- Next Steps
- Q&A

### **Presenters**



**Colin Wilson** 

Integrations Lead, Les Schwab

Leading the team that develops and maintains 600+ integrations for a 500+ store retail chain.



#### **Andrew McIntyre**

Sr. Alliance Manager, Boomi

Andrew is an accomplished professional at Boomi with over 18 years of strategic alliance management experience with various leading companies across the high-tech industries



**Sean Williams** 

Sr. Partner SA, Amazon Web Services

Sean brings over 19 years of deep experience in Enterprise infrastructure design and lifecycle management, as well as systems and software deployment.



### **Driving Forces for Migration**



### UBIQUITOUS COMPUTING

Continued progression of computational capability into everyday objects to communicate, perform tasks, and minimize end-users interaction

### DIGITAL DEVICE PROLIFERATION

Continued expansion of digital devices, from 1.6B to 7.3B personal devices and .9B to 30B connected devices between 2009 and 2020 (Gartner)

### PERSONALIZATION DEMAND

Continued demand of personalization, with 89% of buyers expecting companies to understand their unique needs and 66% of customers willing to switch brands if they feel treated like a number (Salesforce)

### NEW BUSINESS MODELS & CUSTOMER EXPECTATIONS

Continued introduction
of new business
models leading to
increased customer
expectations on
availability, prediction/
automation and
service

### **Organizational Challenges**



#### **Missing Digital Strategy**

- 50% organizations lack clear strategy\*
- Digital strategy not interchangeable



#### **Missing Tech Strategy**

- Focus on point solutions
- No integration plan



#### **Lack of Ownership & Inertia**

 43% of organizations – internal departments competing to own digital as the most significant barrier to transformation (Forrester)



#### **Lack of Expertise**

 Nearly 41% companies say gathering resources need to advance digital maturity is a challenge\*\*

\*Apiumbub

\*\*Adobe





### Customers want more value from their data











Growing exponentially

From new sources

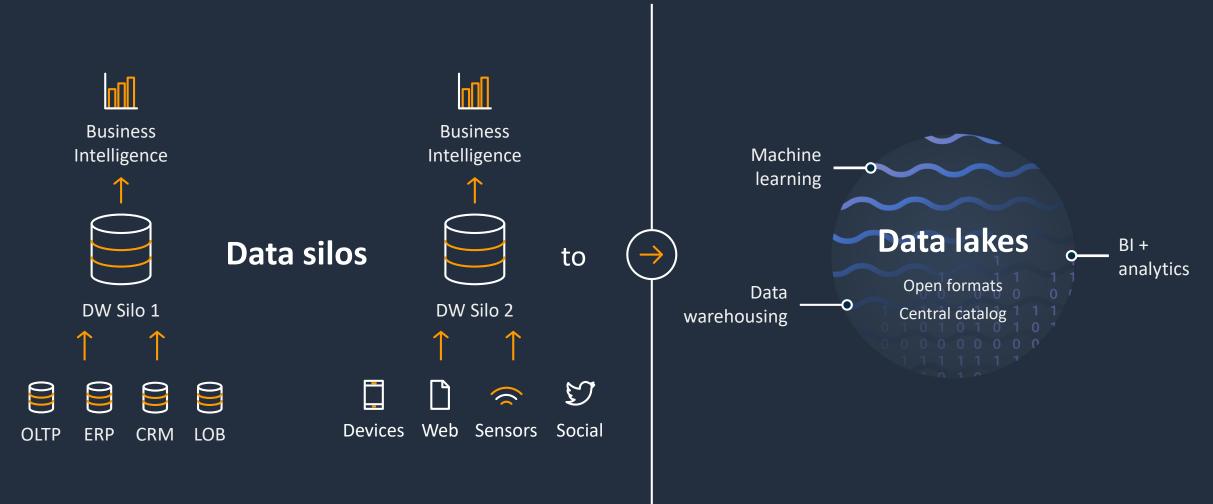
Increasingly diverse

Used by many people

Analyzed by many applications



### Traditional data warehousing approaches don't scale





### Most secure infrastructure for analytics



**Services for security and governance** 

Customers need to have multiple levels of security, identity and access management, encryption, and compliance to secure their data lake

Security	8 Identity	ို့ပါး Encryption	Compliance
Amazon GuardDuty	AWS IAM	AWS Certification Manager	AWS Artifact
AWS Shield	AWS SSO	AWS Key Management Service	Amazon Inspector
AWS WAF	Amazon Cloud Directory	Encryption at rest	Amazon Cloud HSM
Amazon Macie	AWS Directory Service	Encryption in transit	Amazon Cognito
VPC	AWS Organizations	Bring your own keys, HSM support	AWS CloudTrail



### Most comprehensive and open



Data, visualization, engagement, & machine learning **Dashboards Digital User Engagement Predictive Analytics Data Analytics** Serverless **Operational** Interactive **Real time Analytics** Warehousing **Analytics Data processing** Data lake infrastructure & management Security & **Data Catalog** Infrastructure Management **Data movement Migration & Streaming Services** 



# Most scalable, cost-effective, high-performance infrastructure for analytics



On-demand,
Reserved, and
Spot instances to
reduce costs



100 Gbps bandwidth network interfaces for performance



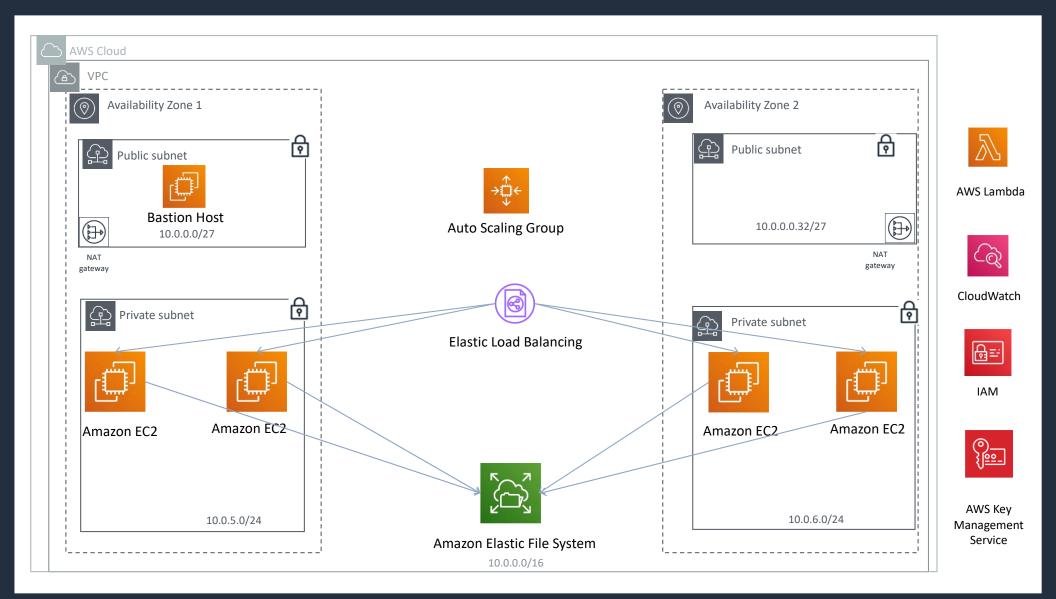
Industry leading choice of 200+ instance types to meet workload needs



Five highly available storage tiers and intelligent tiering



### **Dell Boomi Molecule Quick Start**







### Our Evolution...Aligned with Boomi on AWS

What began as an Integration story, grew – and continues to grow— into a...

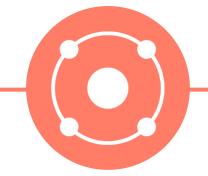
Retail Innovation Journey...

Together with Boomi and AWS.

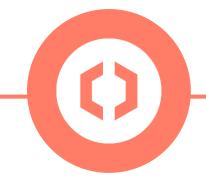
### **Key Objectives**



Improve the quality of information available



Implement cloud based tools and use Boomi's iPaaS capabilities to integrate them



Use digital tools to enhance the customer experience at Les Schwab

### **Retail Innovation Journey**







Move Financials to the Cloud

### **Boomi is the Pivot Point**

User presentation layer.





POS Goldmine of

unstructured data

in an Oracle DB.







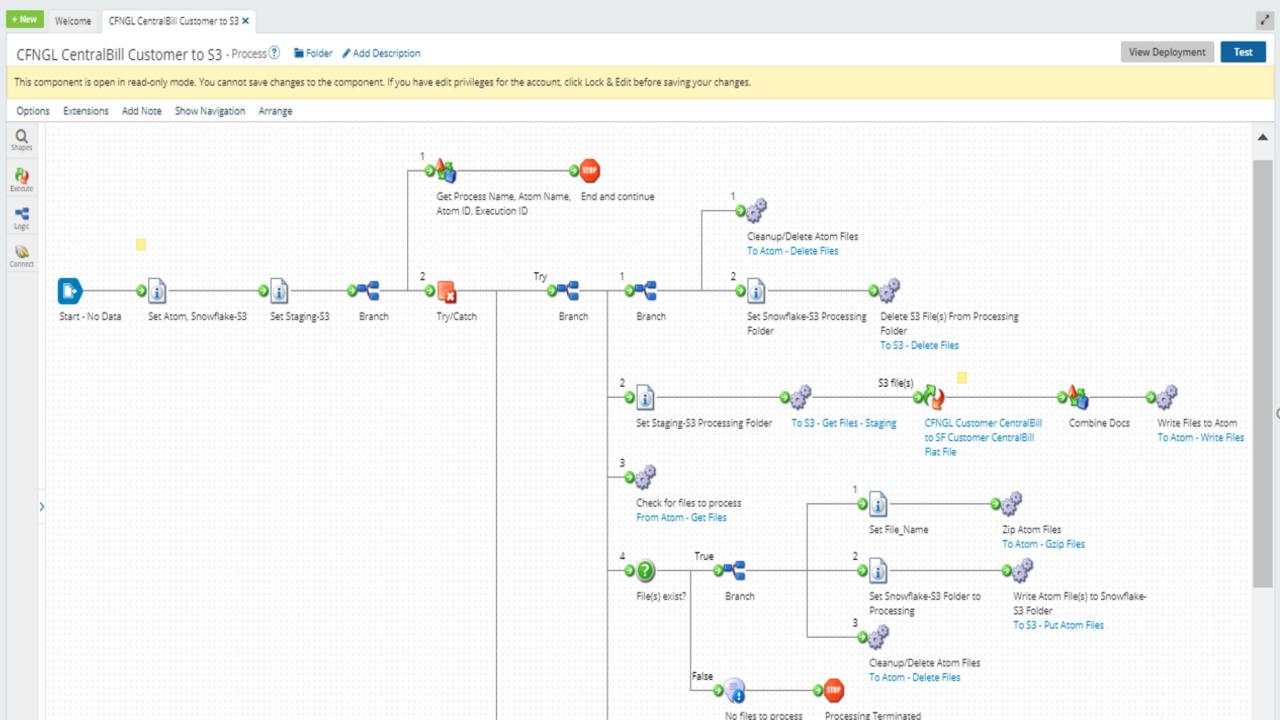
S3 File system to persist data and allow large volume loads.



Data lake of structured data.







### **Lessons & Outcomes**

#### **Data Lessons**



- Data cleanliness is paramount
- Group data elements into data domains

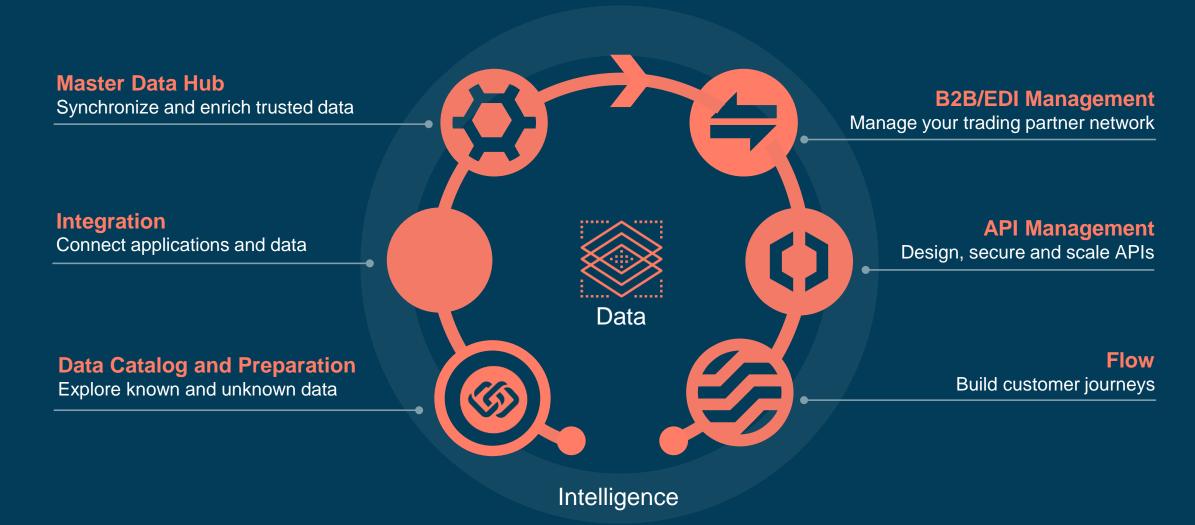
#### **Business Outcomes**



- Clean data = less complexity and expense
- Data domains = simplified management



### **Boomi Platform**





### Discover, Understand and Manage your Data





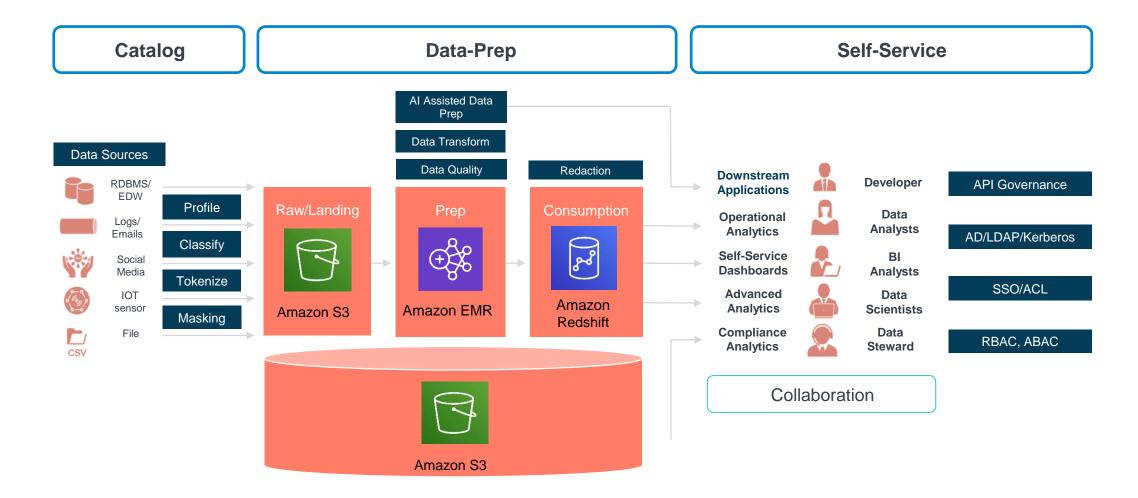
PREDICTIVE ANALYTICS

**VISUALIZATION** 

**INTEGRATION** 



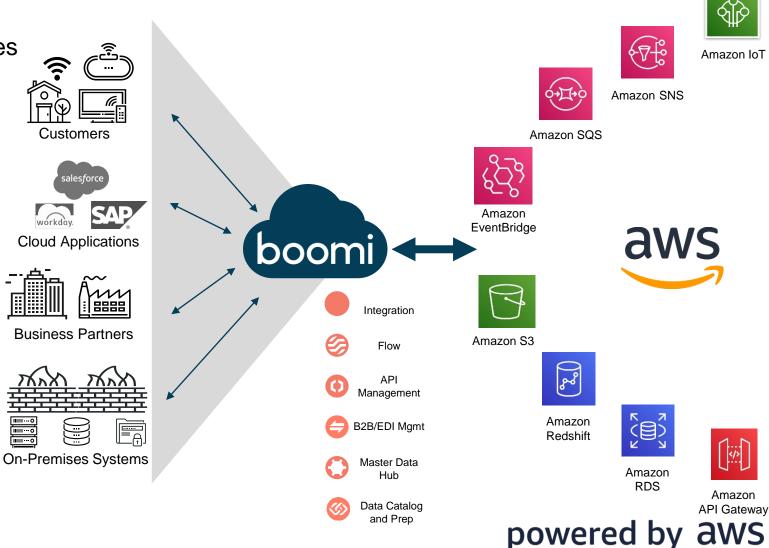
### The DCP Data Lake Architecture on AWS



### **Boomi for AWS**

Connect any application with AWS services

- Accelerate migration to AWS
- Modernize technology infrastructures
- Fast, scalable, event-based integration
- Transform digital experiences
- Innovate products and business models
- Reduce risk



### **Boomi Connector for Amazon EventBridge**

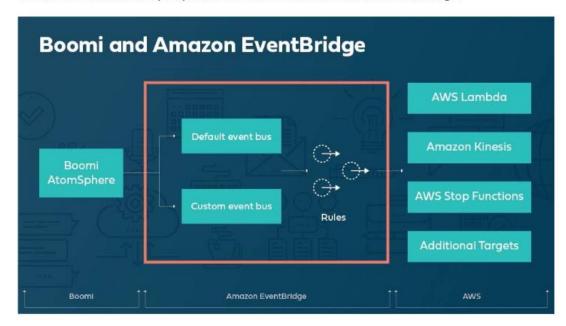
Return to Boomi Buzz

### Another First: Boomi is the First iPaaS to Support Amazon EventBridge

Boomi And Product News

2 days ago by Lisa Jeon

Real-time data movement is increasingly critical for organizations of all sizes. Business units are demanding more data, faster, and that puts pressure on IT organizations to respond with approaches like Event-Driven Architectures (EDA) and serverless event buses, like Amazon EventBridge:





#### **Recent News**

Another First: Boomi is the First iPaaS to Support Amazon EventBridge

2 days ago by Lisa Jeon 8

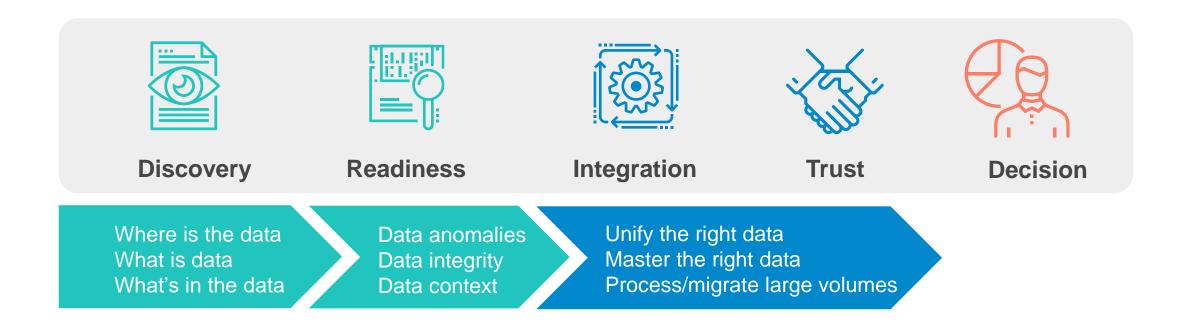
April 2020: Release Highlights

a month ago by Brett Henry 18

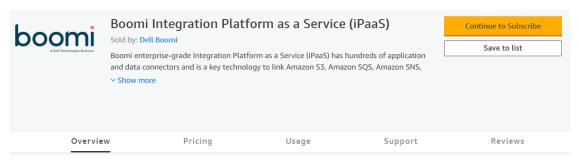


### **Modern Data Management with Boomi**

**Accelerates Business Outcomes** 



### Coming Soon: Boomi iPaaS on the AWS Marketplace



#### **Product Overview**

Boomi enterprise-grade Integration Platform as a Service (iPaaS) has hundreds of application and data connectors and is a key technology to link Amazon S3, Amazon SQS, Amazon SNS, Amazon EventBridge, Amazon RDS, Amazon Redshift, and many other AWS services.

Boomi, a Dell Technologies business, quickly and easily unites everything in your digital ecosystem so you can achieve better business outcomes, faster. Boomi has an intelligent, flexible, scalable platform that helps accelerate your AWS data migrations and application modernizations by linking your data, systems, applications, processes, and people. Harnessing the power of the AWS cloud to unify your entire business, Boomi gives more than 11,000 organizations globally the ability to future-proof their application strategy. Boomi provides end-to-end capabilities including application integration, master data management, data quality governance, B2B/EDI network management, API management and workflow automation.

- Superior ease-of-use and crowd-sourced intelligence
- Resilient, scalable and secure cloud-native architecture
- Industry leading innovation delivered through continuous updates
- A leader in Gartner iPaaS Magic Quadrant six years running
- Best-in-class customer satisfaction rating and direct renewal rate

Dell Boomi	Sold by
See product video ☑	Product Video
Software as a Service (SaaS)	Fulfillment Method

#### Highlights

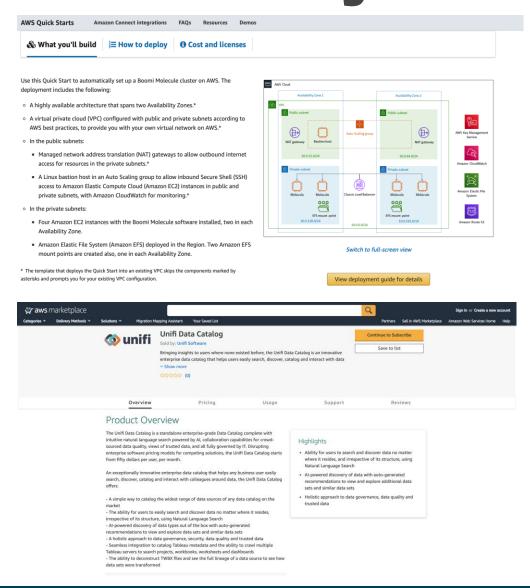
- · Gartner iPaaS Magic Quadrant Leader six years running
- · Superior ease of use and crowd-sourced intelligence
- Industry leading innovation delivered through continuous updates

- SaaS Contract Offer
- 30 Day Free Trial
- Private Offer Pricing Available

## **Start Integrating to AWS Today!**

- Boomi for AWS Web Site: <u>www.boomi.com/amazon-web-services</u>
- Try out the Boomi Molecule Quick Start: <u>https://aws.amazon.com/quickstart/archite-cture/dell-boomi-molecule</u>
- Data Catalog and Prep (DCP) on AWS Marketplace
- AWS Credits available for Quick Start Initial Engagements\*

\*based on AWS approval





# Thank You!



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